



Integration Essentials For Platform Acquisitions

This one-day workshop is designed for Private Equity and Corporate Management Teams seeking proven strategies and tactics to drive greater value out of platform acquisitions and consolidations.

Program Learning Objectives:

- Translate deal drivers and business objectives into realistic integration plans
- Create a synergy tracking framework that connects integration work to the P&L
- Architect an efficient integration process that drives momentum into the acquired business
- Create scalable and repeatable integration playbooks to build internal expertise and support future transactions

Modules Include:

- Planning and executing mandatory tasks: Day 1 thru Day 100
- Using tools and templates to speed execution and reduce the burden on management teams
- Tips for managing carve-outs and transitions service agreements (TSAs)
- No nonsense status and results reporting for corporate boards and outside investors
- Communication and people planning essentials
- Functional planning and execution best practices and lessons learned (e.g. IT, Operations, HR etc.)
- Cross-border integration planning tips

Who Should Attend:

- Private equity partners and associates
- Corporate management teams
- Corporate development leaders

Format:

- 1 Day course and workshop
- Executive setting
- Maximum 25 participants
- Course materials provided to all attendees
- Continental breakfast and lunch provided

Dates and Location*

October 5th, 2017, Penn Club, New York City

*Additional dates and locations available for custom delivery.

Pricing*

\$950 USD per attendee. \$750 USD per attendee if registered 60 days prior to course start, or for companies with 3 or more participants.

* See cancellation policy



Contact Sheila Mayfield for more information and to enroll:
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Sheila.Mayfield@gpmip.com

Instructors:



Scott Whitaker has over 25 years experience in strategic planning and has been involved in merger integration strategy and operations projects totaling more than \$75 billion in value.

Scott is Author of *Mergers & Acquisitions Integration Handbook: Helping Companies Realize The Full Value of Acquisitions* and *Cross-Border Mergers and Acquisitions*, both books published by John Wiley & Sons Publishers. Learn more about Scott:

<http://gpmip.com/our-team/scott-whitaker/>



Stefan Hofmeyer develops and implements repeatable solutions globally for private equity firms and companies focused on building in-house M&A integration expertise.

Stefan is an author and international keynote speaker, most recently contributing to the book *Cross-border Mergers and Acquisitions*, John Wiley & Sons Publishers. Learn more about Stefan:

<http://gpmip.com/our-team/stefan-hofmeyer/>



Lieven Nuyttens brings extensive M&A experience from his previous executive positions at Fortune 500 companies and as a management consultant at McKinsey.

Lieven is an expert trainer on cost optimization programs, operations management and post M&A integration projects such as working capital improvement. Learn more about Lieven:

<http://gpmip.com/our-team/lieven-nuyttens/>

Cancellation Policy:

Cancellations or deferrals must be submitted in writing 30 days before the program start date to receive a full refund less 10% processing fee. Due to program demand and the volume of pre-program preparation, cancellations or deferrals received less than 30 days before the program start date will be charged in full.

