

Global PMI Partners

Acquisition and post-merger integration specialists



2025 Services Guide



About Global PMI Partners

Since 2011 we have been consistently delivering incremental value for our clients, addressing their challenges with services tailored to their unique situation.

Successful Client M&A Outcomes

- **Revenue Growth & Profitability** (Incremental Revenue, EBITDA, Returns)
- **Shareholder & Deal Value** (Maximising Returns, Synergies Delivered)
- **Operational Excellence** (Efficiency, Transformation, Scalability)
- **Market Positioning** (Leadership, Differentiation, Competitive Advantage)
- **Sustainable & Responsible Investing** (Sustainability, Governance)
- **Deal Success** (Objectives Fully Delivered)

Client Challenges

- *Is the acquired asset fit for purpose?*
- *Will integration achieve the business case?*
- *Can the carve-out proceed without disrupting operations?*
- *How will you drive value creation within the investment period?*
- *How can you optimise team capability for efficient execution?*

Global PMI Core Services

- **Operational Due Diligence**
- **Post Merger Integration**
- **Carve-outs**
- **Transformation**
- **Interim Resource +**

The Global PMI Difference

- Over 500 M&A projects successfully delivered to PE and corporate clients since 2011
- Global presence across 34 countries with deep sector and functional expertise
- Proven track record of delivery by highly experienced senior professionals
- Genuine Partner engagement throughout the entire engagement
- Industry-leading intellectual property tailored to client needs
- Flexible, on-demand resource model
- Transparent and competitive fee structure

**Global
Transformational
Impact**

Core Services

We drive value through growth creation, cost efficiency identification, transformation delivery and performance improvement in the execution of your M&A and exit strategies.

Operational Due Diligence	Post-Merger Integration	Carve-outs	Transformation
<ul style="list-style-type: none"> • ODD – assess core operations, identifying red flags and evaluating Opex and Capex implications. Our expert resources have the skills to cover all sectors and business functions • Integration and Carve-out pre-planning • Delivery Governance - providing an overall governance service or working alongside multiple advisors • Sell-side – ensuring operational readiness to maximise valuation and transaction success 	<ul style="list-style-type: none"> • Phase 1 – Deal Design and Ramp Up • Phase 2 – Pre-Close planning – Day 1 go-live • Phase 3a – Post Close Implementation – Day 100 Plans and Execution • Phase 3b – Full Integration – BAU Transition and knowledge transfer • Continuous improvement – through Lessons Learned and feedback loops 	<ul style="list-style-type: none"> • Manage both Carve-in and Carve-out • Initiation and Planning • TSA Preparation and Management • Carve-out Execution and Transition – key focus areas include Financial & Operational Readiness, Legal & Regulatory Compliance, Organisation & People, Technology & Systems, and Stakeholder Management • Optimisation & Value Realisation 	<ul style="list-style-type: none"> • Execution – we deliver Turnaround, Transformation, and Performance Improvement to optimise operations, accelerate growth, and maximise value • Scope – our expertise spans people, processes, technology, finance, products, markets, and locations • Agile Delivery – each action drives incremental benefits, ensuring flexibility, risk reduction, and accelerated value
Strategy and Target Operating Model (TOM) – we proactively contribute to define and implement a clear, structured TOM to deliver strategic objectives			
Delivery Governance – Diligence Management Office (DMO), Integration Management Office (IMO), Carve Out Management Office (CMO), Transformation Management Office (TMO)			
Synergies and Cost Management – identify, validate and deliver Revenue and Cost Synergies. Actively manage integration costs			
Health Checks and Diagnostics – adopting the VICARS Model increases the M&A success rate: V ision, I ncentives, C ulture, A ctions, R esources, S kills			
IP Playbooks & Toolkits – utilise our industry-leading Methodology SM in a tailored approach to accelerate delivery, mitigate risk, and enhance value, leveraging AI for greater efficiency			
Interim Resource Plus – GPMIP SMEs supported by our expertise are available across all sectors and functions to strengthen capabilities, with the flexibility for augmentation or substitution			
People, Culture, Communications – people drive success, and we prioritise them throughout the transaction lifecycle and beyond			

The GPMIP Difference the "Plus"

- **Not a search firm** – we exclusively deploy trusted members of our established team, all of whom have worked extensively with us.
- **Rapid deployment** – we only commit when the right resources are available, ensuring onboarding within 24 hours.
- **Ongoing support** – all resources receive functional, industry, and leadership mentoring throughout the engagement, provided by our Executive Team and Senior Advisors.
- **Flexibility built-in** – seamless replacement of interim professionals when required.
- **Scalable support** – ability to reinforce or augment the team as project demands evolve.
- **Cost-effective model** – competitive pricing with an agile, on-demand resourcing structure.

Our Team

- **We deploy only highly experienced senior professionals** with a strong track record of successful delivery.
- **C-suite expertise available**, including CEO, COO, CFO, CIO, CTO, CLO, CHRO, and other executive roles.
- **Mid to senior-level management resources** also available to meet a wide range of leadership and operational needs.

Capabilities

- **All Industries**
- **All Business Functions**
- **All Geographies**
- **All Capabilities Areas**, including:
 - ✓ Strategy & Target Operating Model
 - ✓ Integrations, Carve-out, transformation (aligned with our consultancy services)
 - ✓ HR, People & Culture
 - ✓ Sales & Marketing
 - ✓ Finance
 - ✓ Procurement
 - ✓ Supply Chain
 - ✓ Technology
 - ✓ Legal
 - ✓ Communications

Interim Executives, Resource Augmentation & Advisors

- **Interim Executives at all levels** – integrated seamlessly into your team to provide immediate leadership and drive results.
- **On-Demand Resource Augmentation** – flexible access to top-tier talent across all functions, for as long or as little as needed.
- **Advisors and Executive Coaches** – senior experts available to enhance leadership effectiveness and maximise team performance.

Executive Board and Partners

Our Senior Leadership is dedicated to client delivery and team leadership, ensuring hands-on involvement in every engagement for seamless execution and outstanding results. They bring vast sector experience, deep functional expertise, and comprehensive M&A knowledge, embodying the qualities that define our team's success.

Executive Board



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500+ M&A Projects of Differing Industries, Location and Deal Size

We support Publicly Listed and Private Equity-backed Corporate Clients across diverse industries, delivering on deals of all sizes and complexities—from small bolt-ons to large-scale strategic transformations.



Our Private Equity Experience

Our Private Equity expertise spans multiple industries and has been successfully applied to integration, carve-out, and playbook engagements worldwide, supporting portfolio companies of all sizes.





We look forward to working with you

